

GP Global enables economic development by offering **bespoke solutions** to satisfy the commodity needs of businesses and communities worldwide.

We understand that global progress and economic development requires innovative and bespoke commodity solutions.

That's why we've made it our business to deliver comprehensive and integrated solutions to clients who are forging the building blocks of economies around the world.

GP Global's integrated approach and flexibility in delivering the right solutions at the right time for the right customer is fundamental to all of our interactions.

Our values

Our values underpin everything we do. They inform shifts of strategy, guide us to business excellence, and determine new opportunities for growth.



Reliability

Our business is built on long-lasting relationships. These mutually beneficial partnerships are based on trust earned by consistently delivering on our commitments.



Integrity

We hold ourselves to the highest standards of conduct. Not only do we exceed regulatory requirements in all the markets we operate in, but also act with integrity towards our teams, our partners, our clients and the environment.



Agility

We combine the resources of a multi-national business with the agility and responsiveness of a start-up. We are quick to act upon market opportunities as they arise with a network of global offices that is interconnected and in constant communication. We also respond to client requests quickly and efficiently to create bespoke answers to their business needs.

We believe that our people are the **core asset** of the company and our **fundamental strength**.

GP Global provides the platform for professional and personal fulfillment to its employees globally that are all dedicated towards **delivering bespoke solutions** to satisfy the commodity needs of businesses and communities worldwide.

Our founders

Visionary leaders, with passion and vision that continue to fuel exponential growth to the organization.

The GP Global story dates back to early 90s with trading petrochemical products in India. In 1998, we expanded operations to Sharjah in the United Arab Emirates, linking the two countries with new channels of opportunity and value creation.

As a group, we have witnessed tremendous growth since our inception in the UAE. We have now emerged as a global key player and we have reached new audiences in new geographic markets that gave birth to GP Global - strengthening our organisation's reputation and recognition among the international business community and stakeholders.



Our business: Refining

Our refineries accommodate a wide spectrum of feedstock to generate an array of finished products that are sold in markets across the Middle East, Far East and South Asia.

GP Global innovated a catalyst cracking process that turns heavy furnace oil into value-added products like naphtha, gas oil and crack fuel oil. This proprietary process has a patent pending.

With a total refining capacity of 380,000 mt annually, our refinery has 180,000 mt annual capacity in current status and an additional operational capacity 200,000 mt in 2019 onwards.

Today, we offer a range of competitive and high-quality refined products to support transport and industrial applications globally.

Our products

Naphtha
MTO
Gas oil
Fuel oil

Refinery

Establishment	2008
Location	Hamriyah Free Zone, Sharjah
Capacity	380,000 MT p.a.



Our business: Lubricants

A first choice manufacturer and supplier of lubricants and greases where the highest of standards are maintained.

We are a manufacturing partner of choice because of our steadfast commitment to quality and un-paralleled transparency levels. We offer bespoke lubricants solutions meeting the needs of an increasingly demanding market.

IPOL

IPOL offers world class lubricants and greases for the Automotive and Industrial segments, as well as Rubber process oils. They are carefully engineered to deliver exceptional performance across a wide range of applications. IPOL offers high quality products with "Value for Money" proposition over the last four decades.

For enquiries please contact: ipol@gpglobal.com

Repsol*

Repsol lubricants are developed at their cutting-edge Technology Centre. Tested in elite competition, Repsol lubricants are a safe bet for your engine. Repsol offers Lubricants formulated and tested by champions along with a product of the highest quality, you also get the Repsol guarantee.

For enquiries please contact: repsoloil@gpglobal.com

**Repsol lubricants are manufactured and marketed in India by GP Petroleum Limited, under License from Repsol Lubricants y Especialidades, S.A. (Spain).*

MAG Lube

MAG Lube offers a full range of lubricants as its core business and provides customized solutions for various markets and customer needs. We supply affordable lubricants according to customer's specific requirements with uncompromising superior quality and value.

For enquiries please contact: info@maglube.ae

CEPSA**

CEPSA is a premier supplier of marine lubricants with a complete range of products. We offer a wide variety of marine lubricants having high-quality biodegradable products.

For enquiries please contact: cepsa@gpglobal.com

***CEPSA Marine Lubricants are manufactured and marketed in India by GP Global Energy Private Limited, under License from CEPSA (Spain).*

Toll / Third Party Blending

GP Global's lubricants business serves over 100 brand owners including some of the premium names in the industry. Our lubricant manufacturing capability has been assisting players in the lubricants industry without a plant; we manufacture and export their products to various locations across the world.

For enquiries please contact:
greasenlubes@gpglobal.com

Grease

GP Global's grease products are processed using only quality ingredients, with guaranteed high viscosity, resistant to oxidation and conforms to international quality standards at cost effective prices.

For enquiries please contact:
greasenlubes@gpglobal.com





Our business: Bitumen

Our bitumen division creates an integrated value chain for manufacturing, storing and distributing bitumen and its associated products

Our state-of-the-art plant develops, produces and supplies a broad range of standardized and customized bitumen products. These include polymer-modified bitumen, oxidized bitumen, various emulsion grades, cutback bitumen, and waterproofing products. Our product portfolio also includes a wide range of penetration and viscosity-grade bitumen – all adhering to strict international standards.

Our world-class logistical infrastructure rapidly links bitumen supply with market demand. We have a fleet of over 20 trucks with a collective capacity of 800 MT in UAE market to cut lead times to deliver hot bitumen for road construction operations in our local markets. We also own and operate a fleet of Bitutainers with a capacity of 26 MT each to serve our African and South East Asian customers. Our fleet also includes four fully owned vessels supported by two chartered crafts.

Our products

- Penetration Grade Bitumen
- Viscosity Grade Bitumen
- Bitumen Emulsions
- Cutback Bitumen
- PMB / CRMB
- Oxidized Bitumen
- Micro-surfacing Emulsions
- ECO Waterproofing

Location	Storage Capacity
Hamriyah (UAE)	36,000 MT
Muscat (Oman)	3,000 MT
Pipavav, Gujarat (India)	30,000 MT
Karwar, Karnataka (India)	4,000 MT
Haldia, West Bengal (India)	5,000 MT

ECO Building Systems

The ECO brand of products further help GP Global strengthen its foothold on a global scale by specializing in the art of waterproofing in the construction industry.

We are manufacturing modified bitumen based waterproofing membranes both torch-applied and self-adhesive, bitumen based protection boards along with a variety of bitumen based primers, fiber reinforced, rubberized bitumen emulsions and protective coatings.

For enquiries please contact: eco@gpglobal.com





Our business: **Storage Terminal**

Our global storage assets help streamline our integrated supply chains and at the same time offer valuable storage space to third party clients.



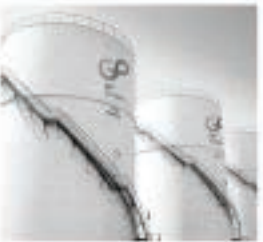
Hamriyah Terminal

Our terminal in Hamriyah Freezone, Sharjah has been constructed to state-of-the-art specifications and complies with stringent international safety standards; having 37 tanks offering a total capacity of 204,000 cubic metres (cbm), with separate pipelines for white and black products linking to the berth. It handles the full spectrum of petroleum products, including naphtha, pyrolysis oil, gasoil, MTBE, condensate, fuel oil, kerosene, base oil, bitumen and petrochemicals.



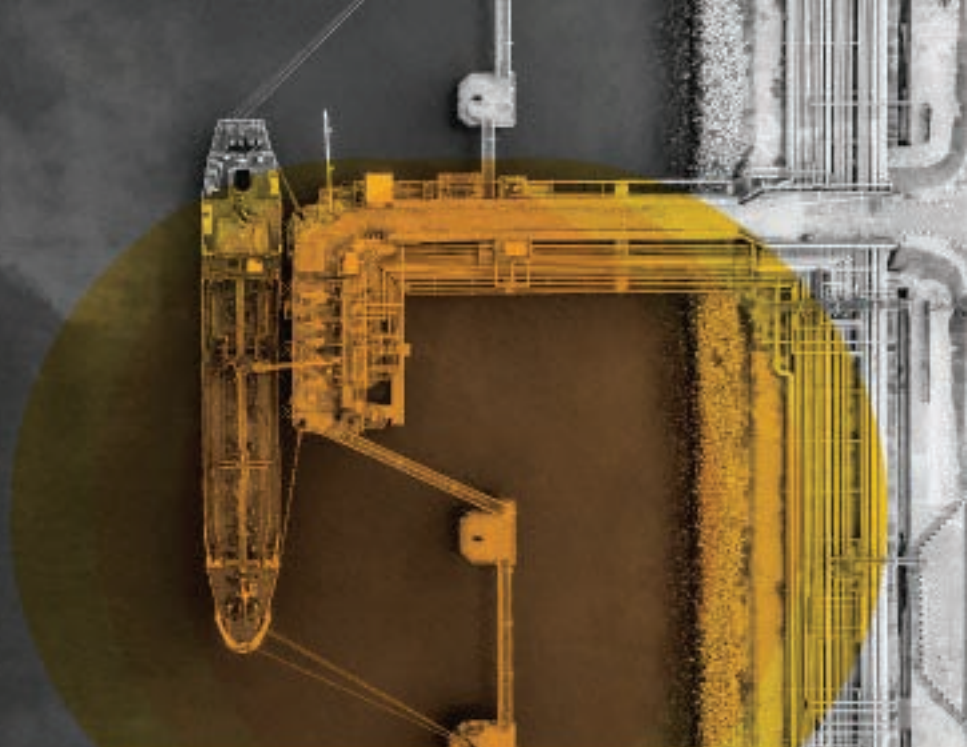
Fujairah Terminal

Our Fujairah terminal is spread over 112,233 square metres (sqm) and hosts 17 tanks ranging between 13,000 cbm to 40,000 cbm, it connects to the port's common matrix manifold. Its first phase offers 412,000 cbm in storage capacity to handle Class III petroleum products such as fuel oil, gasoil and cutter stock (coker gas oil). It is designed with 73,000 sqm of potential expansion space to cater for growing market demand.



Pipavav Terminal

Our terminal in Pipavav has 46 tanks ranging in capacity between 2,000 cbm to 10,000 cbm, offering 250,000 cbm in storage with separate pipelines for white and black products. The terminal can handle a full spectrum of classified and non-classified petroleum products – including naphtha, crude oil, gasoil, MTBE, condensate, fuel oil, jet fuel, kerosene, base oil, vegetable oil, bitumen and petrochemicals. In addition, we have 24-tank truck loading gantry and two weighbridges combine with rail wagon loading infrastructure to enable blending and internal tank transfer. The terminal's flexible configuration allows us to store a full range of oil products for third party clients.



Our business: Oil + Gas Trading

We run an active trading desk that conducts transactions across the barrel - i.e. deals in full range of crude and refined products that can be obtained from a barrel of oil.

With a network of trading offices stretching across London, Rotterdam, Dubai, Mumbai and Singapore, complemented by representatives in Houston, Lagos, Dar-es-salaam, Nairobi, Delhi and Shanghai, we offer global reach combined with critical local market insight to enable new market opportunities.

Our networks help us source products directly from the world's best refineries and most accomplished traders world-wide, with our robust corporate governance ensuring the prudent management of credit, market and forex risks.

Fuel Oil

We are blenders and traders of bunker, utility and feedstock grade fuel oil mostly utilizing our assets in the Middle East as well as our major trading positions in the Far East. We strategically integrated all the way to retail end on bunkers on the major ports in the world and we use this structure along with our various trading positions on spot / term and arbitrage cargoes to make an effective fuel oil ecosystem.

For enquiries please contact: agfueloil@gpglobal.com

Distillates

We have an active trading desk that offers supply of gasoil, jet fuel, gasoline and naphtha globally. We source our products directly from major refineries and traders across the globe with prudent management of credit risk, market risk and forex risk.

For enquiries please contact: agdistillates@gpglobal.com

Base Oil

We are a leading international player in base oils and process oils arena. We developed infrastructure, logistics and strong ties with world leading refineries around the globe, we are now a preferred supplier of customers dealing in production of finished lubricants and greases.

For enquiries please contact: globalbaseoils@gpglobal.com

LPG

We are a reliable commercial liquefied petroleum gas (LPG) trader in East Africa, meeting the needs of our commercial and industrial customers by providing quality gas to both old and new industries. We distribute LPG to household, commercial, and industrial consumers. We offer technical support and other LPG related services.

For enquiries please contact: lpctrade@gpglobal.com

Bitumen

Our in-house capabilities help us deliver superior quality products at competitive prices to global markets. With over 36,000 MT of in-house storage capacity, a fleet of four fully owned vessels supported by two chartered crafts and over 20 trucks with a collective capacity of 40MT, cut lead times and accelerate our supply chain and facilitate the rapid distribution of bitumen to our partners.

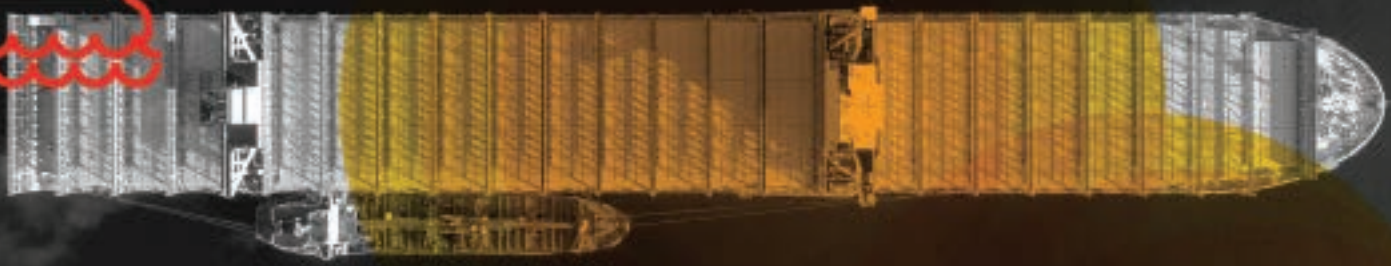
For enquiries please contact: bitumark@gpglobal.com

Petcoke

We have various supply base for metcoke and petcoke trading business meeting our customers' diverse requirements. We believe that the value of the business is in controlling and optimizing the full flow chain of source to destination.

For enquiries please contact: eoscoal@gpglobal.com





Our business: **Bunkering**

We offer competitive, efficient marine bunkering and refueling services for ships in world's most prominent ports.

We offer our customers competitive, efficient marine bunkering and refuelling services for ships calling into some of the world's most prominent ports. Our team designs contracts and value-added risk management products tailored to client's needs for bunkers all over the world. Our bunkering division also acts as an independent global broker and trader.

GP Global's bunkering operations follow an ethos of sustainability and environmental conscientiousness. We are compliant with the latest International Maritime Organization (IMO) regulations and also monitor and adhere to local laws regulating the shipping and maritime energy sector.

Services we offer:

- Worldwide broking / trading and supplying.
- Arrange marine lubricants across global locations.
- Arrange agency in the ports it operates from.
- Voyage and bunker management services.

For enquiries please contact:

UAE	:	AGBunkers@gpglobal.com
India	:	Indbunkers@gpglobal.com
Singapore / South Korea	:	Singbunkers@gpglobal.com
Netherlands / Belgium	:	ARABunkers@gpglobal.com
United Kingdom / Brazil	:	Ldnbunkers@gpglobal.com
Africa	:	Afrbunkers@gpglobal.com



Our business: Agri Trading

We expand our trading business into providing bespoke offers for soft commodities to meet the specific requirements of our clients.

GP Global is eager to further diversify its portfolio by expanding into trading in Agricultural products. We trade grains and oilseeds: wheat, corn, barley, soybeans. Those grains are mostly used in the animal feed industry. We also trade some pulses and peas that are for direct human consumption. Agriculture is likely to be one of the most important challenges of the 21st century as an ever growing demand in emerging markets would need to be met while natural resources are a limiting factor.

We focus on specific niche markets in India, the Middle East and East Africa, where we already have a strong presence and will tap Asian markets and conduct some limited proprietary trading related to our physical flows.

Our vision is to build up supply chains from the farm gate to the fork or the factory. The value in agriculture is to be found near the farmgate.



Our business: Minerals Trading

We aspire to become a global market leader in mineral trading by expanding our business and engaging in international trading of selected minerals.

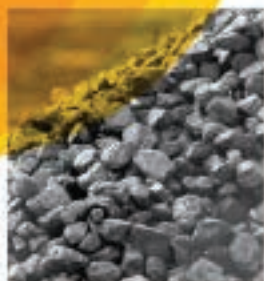


Coal

GP Global has various supply bases for our thermal coal and coking coal trading business meeting our customers' diverse requirements. Like any other commodity trading business, our coal trading has its share of risks, which can be mitigated with prudent risk management. We believe that the value of the business is in controlling and optimizing the full flow chain of source to destination, i.e. from mines to customers.

We undertake quality and quantity surveys conducted by reputed 3rd party surveyors at loadport to ensure that the cargoes purchased are within acceptable contracted terms. We also deal with reputed traders and mine owners to mitigate the risk.

For enquiries please contact: eoscoal@gpglobal.com



Manganese

GP Global has expanded its business into manganese trading. We source and supply a wide range of international-quality minerals. We have continuous monthly supplies into India and China, every month growing in volumes. We supply different grades of MN ore starting from minimum 35% and upto 52%.

We offer:

- Efficient management of order
- Minimized lead time
- Global management and expertise
- Quality assurance
- Commitment to customer service

For enquiries please contact: mnore@gpglobal.com



Our business: **Retail Outlets**

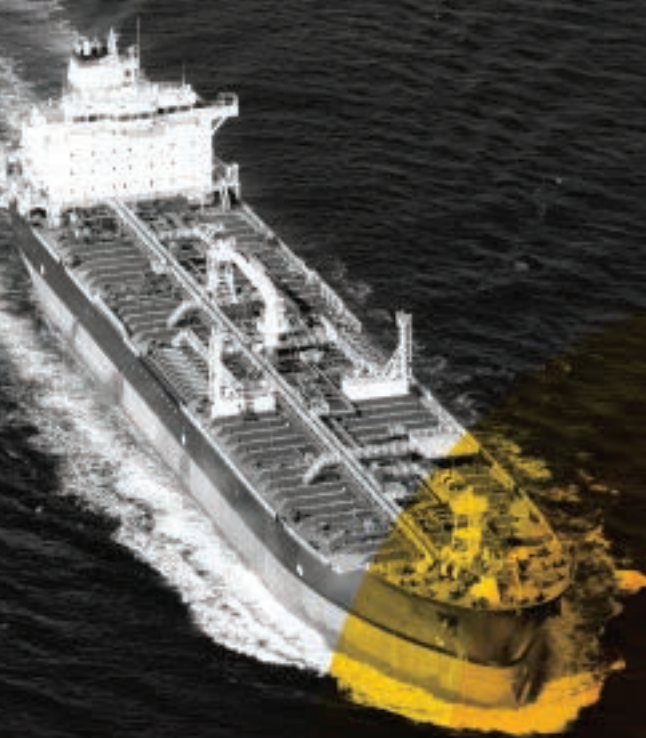
We offer an extremely high level of customer service in marketing and distribution of fuel and lubricants for motor vehicles.

GP Global operates gas stations in East Africa to directly serve retail customers and we have recently expanded our network with new outlets in Kenya and Uganda.

Our petrol stations offer an extremely high level of customer service along with fuel and lubricants for motor vehicles.

Customers also benefit from our value-added services integrated within the petrol station - such as tyre centres, car washes, service bays and restaurants.

We are developing our storage and retail infrastructure in East Africa as part of our long-term commitment to the area. We are also expanding our retail reach in the region through organic growth, acquisitions and partnerships.



Our business: **Shipping + Logistics**

We have evolved into a shipping and logistics powerhouse meeting our goal of offering integrated energy and commodity solutions to global clients.

GP Global has evolved into a shipping and logistics powerhouse to meet our goal of offering integrated energy solutions to global clients. Our logistical operations link our headquarters in Sharjah and branch offices in London, Singapore and Dubai with clients all over the world. Our continued expansion has necessitated more efficient control over our entire supply chain to create efficient turnkey solutions for our clients. Investing in our own fleet enables us to deliver on time and at competitive cost, without relying on charters.

Our logistics investments are designed to create the integrated supply chain management we need to be able to offer our products across markets around the world. Today, the logistics division also operates as a separate revenue centre to provide transportation, cargo handling and integrated logistics solutions to third party clients. The division is recognised as a leader in the Asian shipping market and as an influential operator of bitumen, bunkering and dirty petroleum ships.

Our current marine fleet comprises eight vessels – 1 Aframax tanker, 1 MR tanker, 3 bunkering tankers and 3 bitumen tankers. On land, we rely on a fleet of 42 road tankers to transport products to and from port.

Our services

Chartering
Market intelligence
Ship operations
Hedging services for
all trading department



Our business: Aviation Fueling

We offer bespoke fuel management solutions, managing market intricacies for our customers.

GP Global is a leading provider of jet fuel, with close to a million tonnes of jet fuel supplied to Africa, Europe and the Far East. We take our jet fuel supply chain one step further with the ability to supply jet fuel into plane in various locations.

We offer jet fuel for:

- Commercial airlines
- Private airlines / jet operators
- Cargo operators

We offer our customers:

- Tailor made solutions for fueling in accessible as well as challenging airports across the world.
- Real time follow up and round the clock operations coordination centre.
- Expertise on ground level knowledge in handling procurement/ pricing in various parts of the world.
- Financial structuring for fuel purchases
- Insurance covering Aviation Refueling and products liability



Our business: **Steel Trading**

We expand our offer to steel business to meet the growing demand in the steel and metal industry across global markets.

We are an integrated steel distributor offering a wide range of products that include flat rolled steel, mainly cold rolled and its coated products such as galvanised, tin coated, chrome and nickel coated along with pre-colour coated steels.

GP Global has a strong and diversified base in Indian markets where steel industry is witnessing robust growth. We have already created a niche in Indian secondary steel markets with more than 12000 MT of secondary steel imports from various leading steel mills across world. We are currently importing from Japan, South Korea, Europe, USA and East Asia. Having existing presence in major world market places, we can support the best prices procurement and logistics advantage in steel markets.

Our products

Hot rolled
Cold rolled
Galvanized
Tin mill products
Colour coated



CSR Our commitments

Our ethos of corporate social responsibility rests on our commitments – to our employees, our clients, our environment and to society at large.

For our **employees**, we are determined to create an equitable and transparent culture that values their contribution and rewards them for it. We want to be fair and assist our teams in growing both personally and professionally.

For our **clients**, we believe in unlocking superior value wherever we can, and always deliver on what we promise. We believe in creating long-term partnerships, and supporting our clients in creating economic success and development opportunities in the communities they operate in.

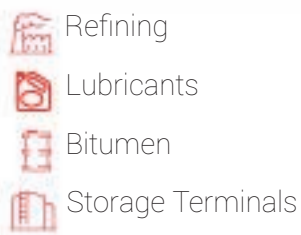
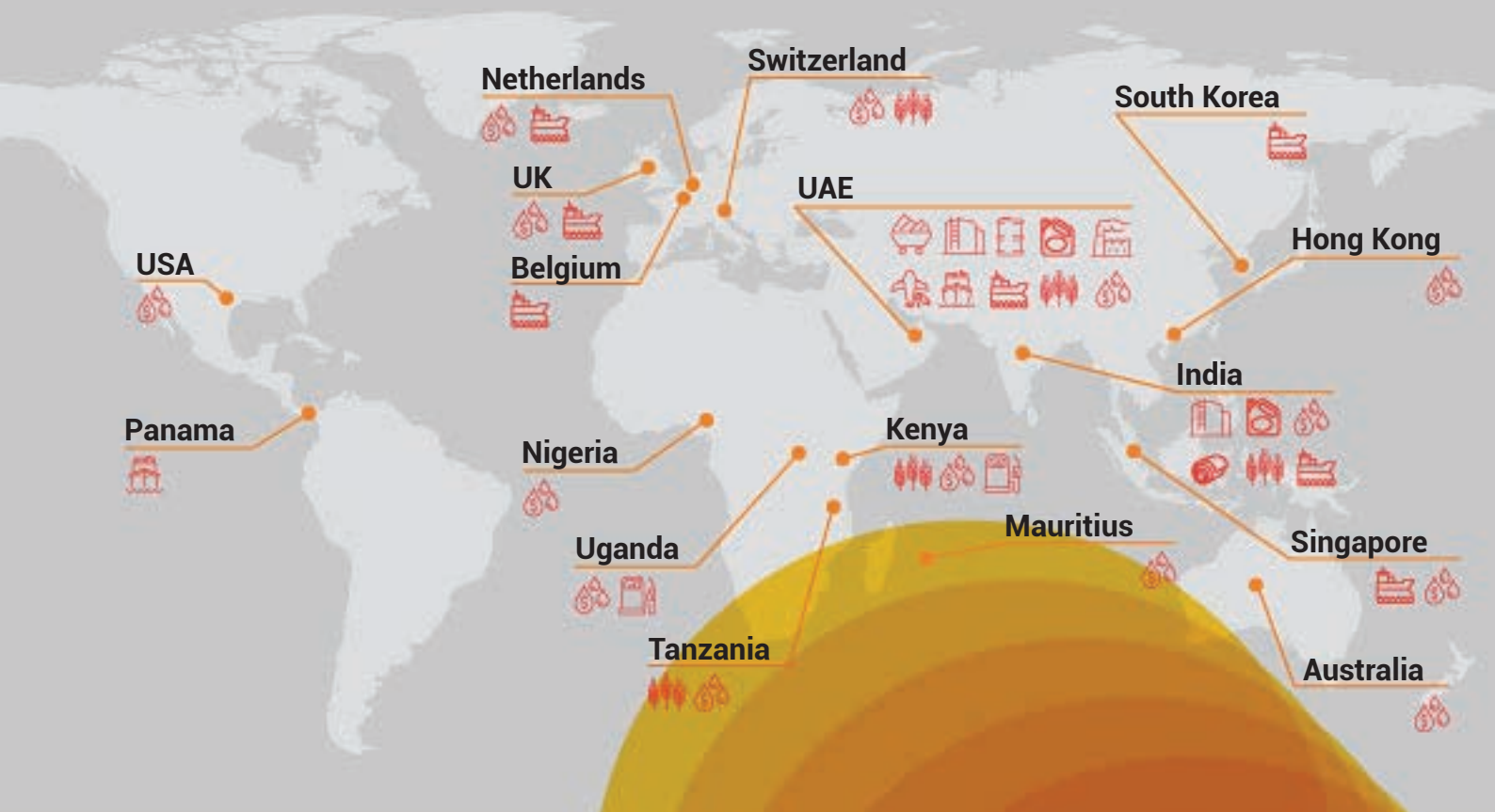
We believe that we owe it to future generations to safeguard our **environment**, both marine and on land. Our operations meet or exceed stringent environmental regulations in all the markets we operate in. Our ability to control our own supply chain helps us minimise our environmental footprint, reduce emissions and guard against pollution.

Finally, we want to give back to **society**, and help improve quality of life. The **ASPAM Foundation** is our way of giving back to the world by making a positive difference to people's lives.

ASPAM Foundation was granted by **United Nations** with the **special consultative status** to actively engage with Economic and Social Council (ECOSOC) and its subsidiary bodies, as well as with the UN Secretariat, programmes, funds and agencies.

Under the auspices of GP Global, the ASPAM Foundation has grown into a coalition of willing businessmen, social workers, small NGOs and volunteers - all working towards the common goal of facilitating the foundation's social uplift projects.

ASPAM Foundation's commitment to society is neatly encapsulated in its motto, **We Care**.



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